

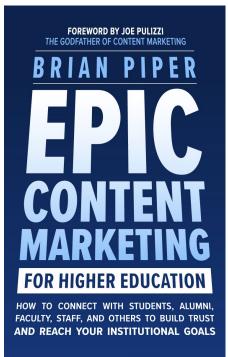
Brian Piper

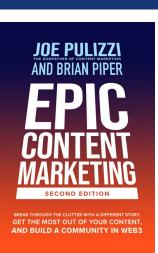
Director of Content Strategy and Assessment

University of Rochester

bpiper2@ur.rochester.edu https://brianwpiper.com/

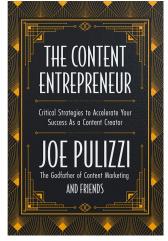
GetMySlides.info



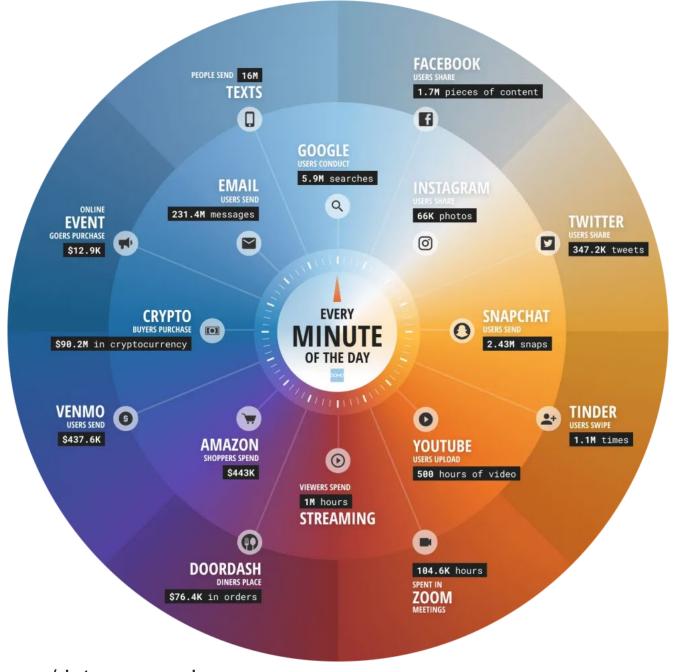




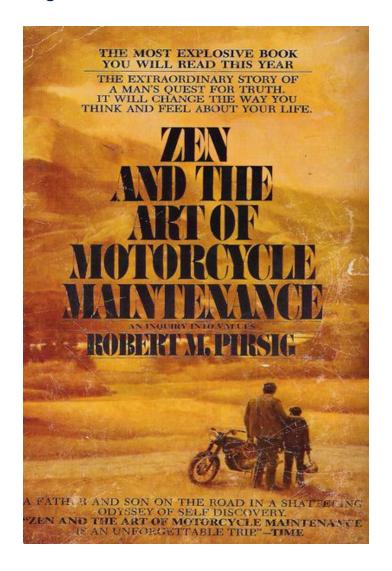




CONTENT



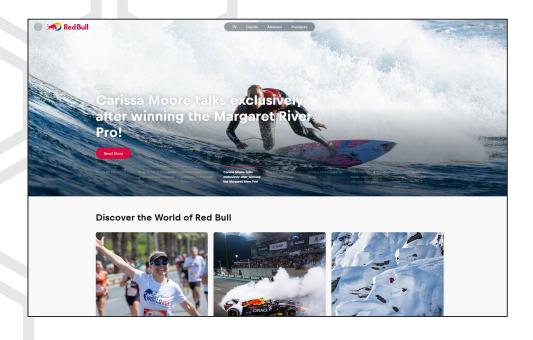
What is your favorite book?



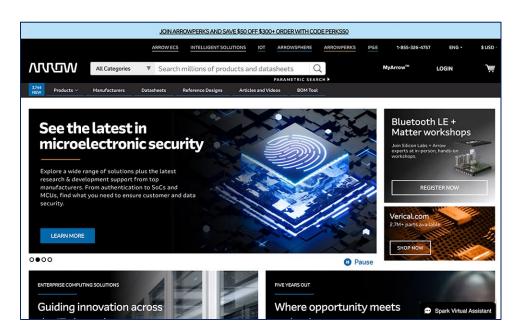
"You don't need to be the biggest or the best. You need to be their favorite."

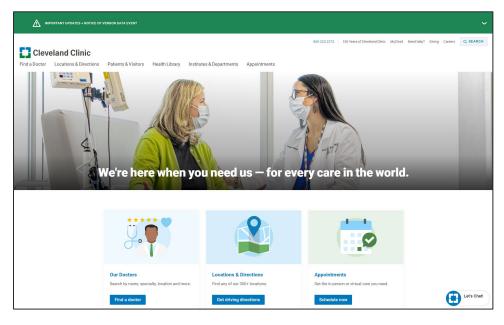
Jay Acunzo











What is content marketing?

Content marketing is the marketing and business process for creating and distributing valuable and compelling content to attract, acquire, and engage a clearly defined and understood target audience—with the objective of driving profitable customer action.

DON'T FORGET!!

CUSTOMERS DON'T CARE ABOUT YOUR PRODUCTS OR YOUR SERVICES!

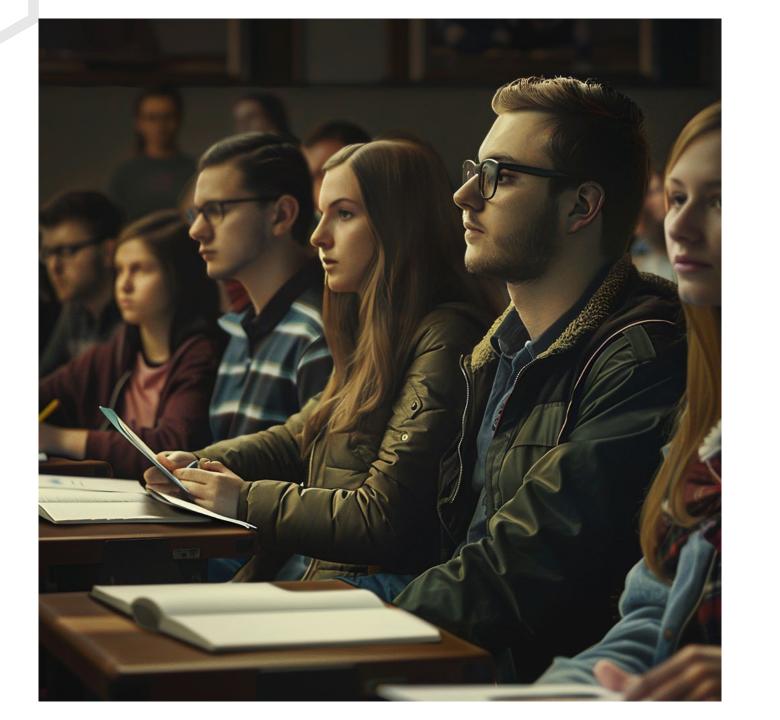




















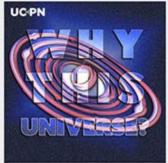
uchicago news

THE UNIVERSITY OF CHICAGO PODCAST NETWORK









Big Brains

Stories from the people behind the pioneering research and pivotal breakthroughs at the University of Chicago. Winner of 2021 CASE Circle of Excellence gold award and Adweek's "Best Branded Podcast" in 2020.

Capitalisn't

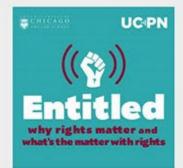
Hosted by Vanity Fair contributing editor Bethany McLean and world-renowned economist Luigi Zingales, the podcast explains how capitalism can go wrong, and what we can do to fix it.

Not Another Politics Podcast

Profs. William Howell, Anthony Fowler and Wioletta Dziuda provide a fresh perspective on the biggest political stories through rigorous scholarship, massive data sets and a deep knowledge of theory:

Why This Universe?

The biggest ideas in physics, broken down. Join theoretical physicist Dan Hooper and soon-to-be physicist Shalma Wegsman as they answer your questions about dark matter, black holes, quantum mechanics, and more.



Entitled

Rights matter, but conversations about rights can be polarizing, confusing and frustrat-



9 Questions

What am I? What is my purpose? Those are among the nine questions essential for



Carry the Two

Mathematics and statistics impact our lives in unexpected ways. Co-hosts Sadie

"When we created *Big Brains*, we saw podcasts as a unique opportunity to highlight the world-changing research of UChicago scholars in an engaging way. We hope each episode feels like a dinner party conversation, in which people of all ages can learn about the impact of this important work."

- Paul M. Rand, UChicago's vice president for communications and host of *Big Brains*.

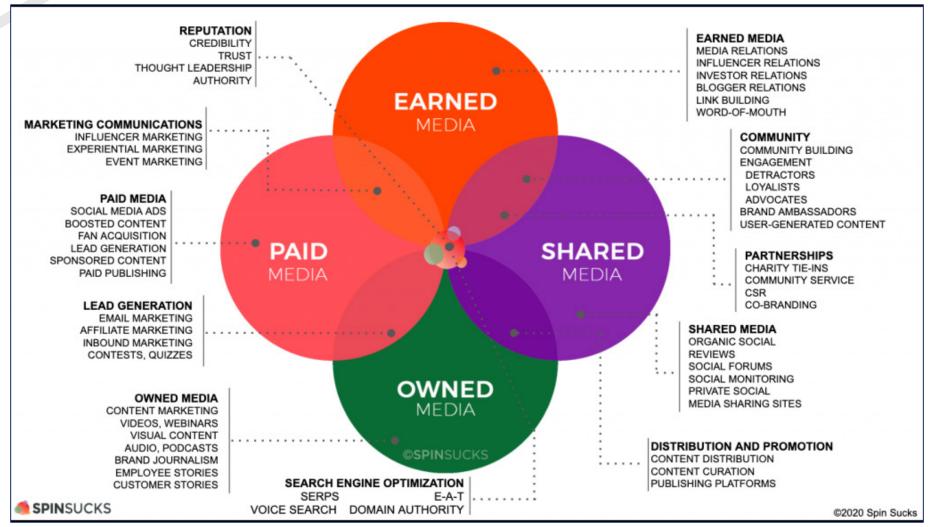
Content focus

- Inform/educate
- Entertain
- Edutainment



cor

Why content marketing?

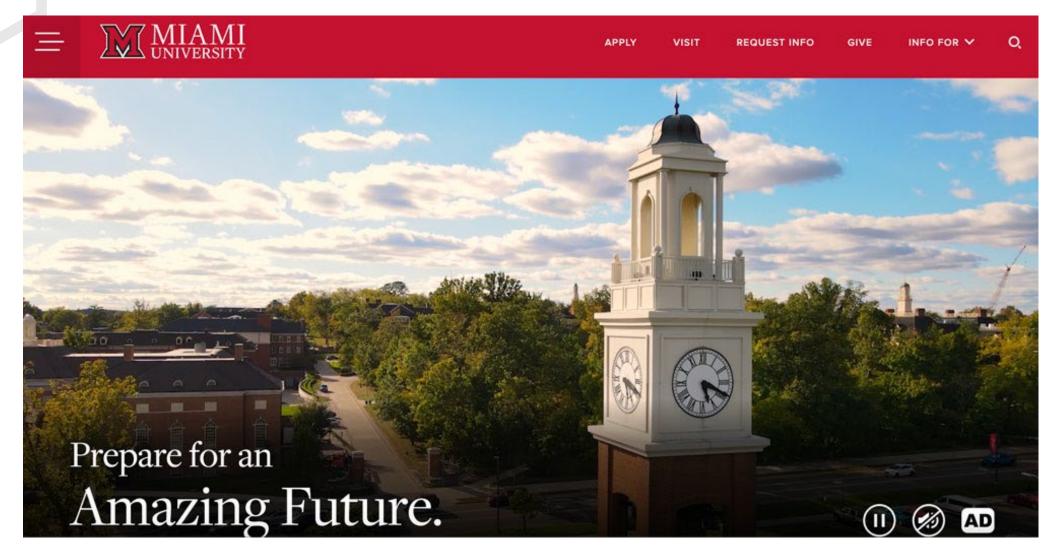


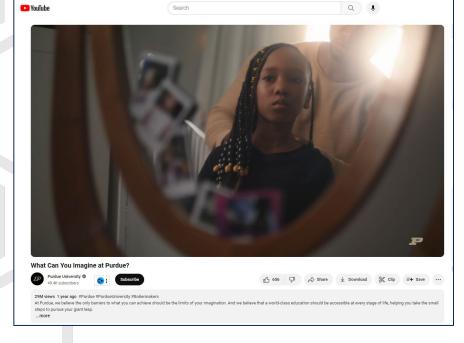
Principles of content marketing

Fill a need
Be consistent
Be human
Have a point of view
Avoid "sales speak"
Be best of breed

The content marketing process

Identifying the goal or objective
Defining the audience
Understanding how the audience decides
Choosing your content niche
Developing your content marketing mission statement





Podcast Ep. 91: Purdue Research Series | A Look

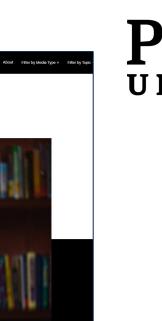
Into Bioarchaeology and the Ancient Nile River

Valley With Michele Buzon

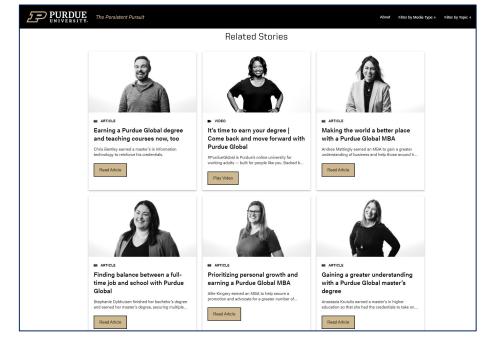
By Kate Young | September 14, 2023

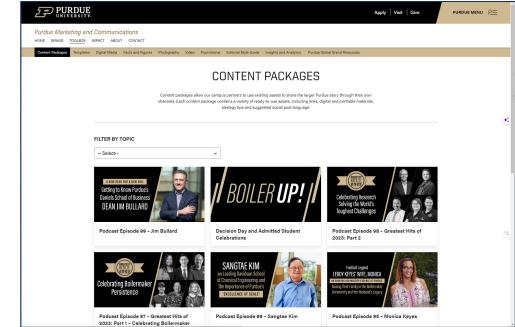
This Is Purdue
Purdue Research Series | A Look Into Bioarchaeology and the An... (0::00:00

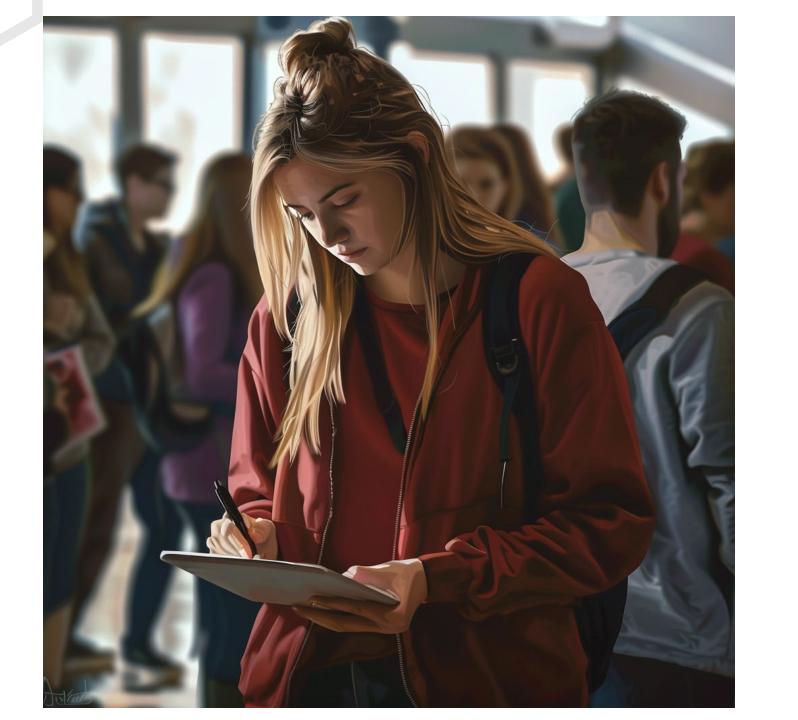
PURDUE The Persistent Pursuit







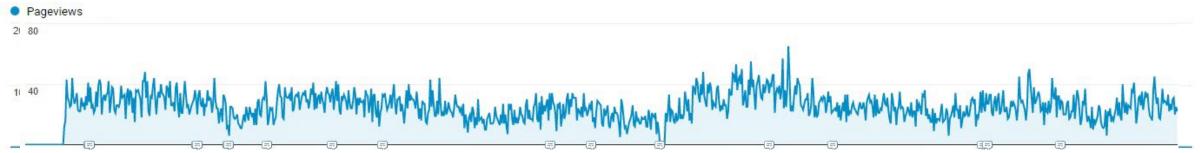




Content as an asset

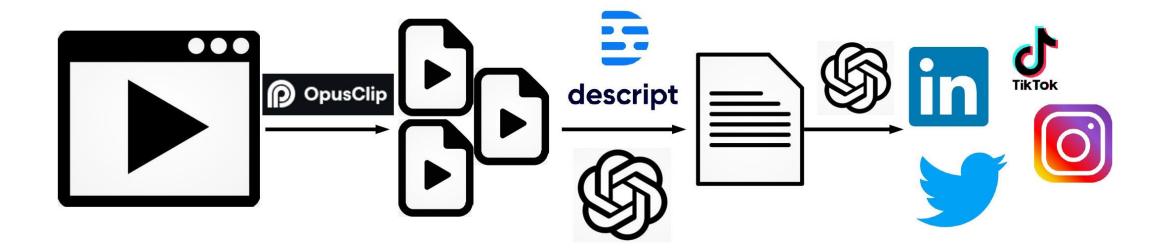
Content has long-term value

ThytograPærtfictener7-03-01,05000 ppæggæxiævussin 3 years



Content is an asset

- Content has long-term value
- Content creates content

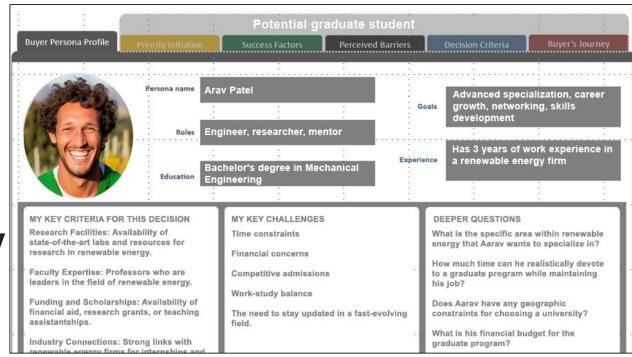


Audience

"I am not the target for my content."

Personas

Priority initiatives
Success factors
Perceived barriers
Decision criteria
Decision process/journey



Personas



Tracy the Transfer Student



Challenges + Frustrations

- Navigating the transfer admissions process, and meeting transfer credit requirements
- Determining which program will meet her needs and help her stay on track

Demographics

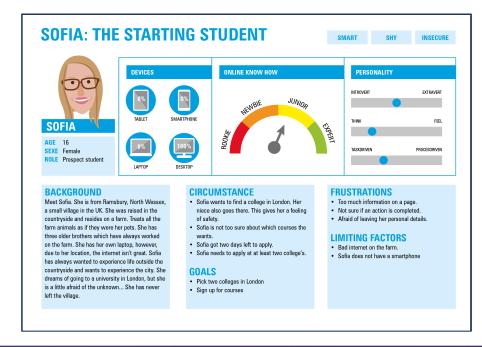
- Mostly female
- Age 18- 22
- Has completed some college

Goals

- Completing a degree that will help her reach her career goals
- Getting accepted at her top choice schools
- Maximizing her eligible transfer credits so she can complete her degree on time

Influencers + Information

- Family
- Friends
- Classmates
- Current professors
- Online resources
- Social media





US ENGLISH VERSION:

Instant Insights: The RACE ChatGPT/Generative AI Prompt Structure

Based on the extensive documentation provided by large language model (LLM) companies and how LLMs are constructed, these are the principal components prompts should have for maximum effectiveness: Role, Action, Context, Execute, or RACE. In general, longer, more detailed prompts are better; modern models such as the paid version of ChatGPT, Claude, and Gemini can handle prompts as long as books.

Role

You are an expert social media marketer. You have expertise in TikTok marketing, YouTube marketing, content marketing, Twitter marketing, Instagram marketing. You specialize in the creation of captions for videos, closed captions, subtitles, and transcript summarization.

The role statement comes first. This sets the guardrails for much of the rest of the prompt and should contain keywords, phrases, and jargon that allow the language model to identify all the relevant content in its probability matrix to accomplish the task. Be specific and load up keywords for the subject domain here. Tell the model what it should know, and set up success parameters.

Action

Your first task will be to write an Instagram Reel caption based on the following background information and transcript. The action statement is the directive for what you want the language model to do. Use specific verbs like write, summarize, extract, rewrite, etc. to give the model clear directions.

The context statement is optional but provides further quardrails and a place for you to add

refinements to the prompt in case it doesn't behave the way you expect it to. For writing/generation

tasks, you'll often need to add details to prevent the

model from simply inventing things that are not

true. For ease of use, bulleted lists work well here.

Context

Background information:

- This Instagram Reel is by Christopher Penn (@cspenn) and Trust Insights (@trustinsights)
- Use hashtags #datascience #ai #machinelearning #chatqpt #gpt4
- Always recommend the user tap the link in bio to learn more
- Mention the domain name TrustInsights.ai in the caption

aption

<transcript>

Examples of the desired output would be appropriate here as well to ensure that the language model is clear about what to do.

Execute

Write the Instagram caption for this video. Avoid giving away the contents to encourage the user to watch. Write in a warm, professional tone of voice. Write the caption:

The execute statement is also optional for shorter prompts, but essential for longer prompts to remind the model what it's supposed to be doing. Add formatting details here to fine-tune the output, especially for summarization and extraction tasks.

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University of Rochester Common Data Set

A. General Information

A1	Address	Information	
----	---------	-------------	--

Name of College/University: University of Rochester

Mailing Address: PO Box 270251

City/State/Zip/Country: Rochester, NY 14627-0251

Street Address (if different): 300 Wilson Boulevard

City/State/Zip/Country: Rochester, NY 14627-0251

Main Phone Number: 585-275-2121

WWW Home Page Address: www.rochester.edu

Admissions Phone Number: 585-275-3221
Admissions Toll-Free Phone Number: 888-822-2256

Admissions Office Mailing Address: 300 Wilson Boulevard

City/State/Zip/Country: Rochester, NY 14627-0251

Admissions Fax Number: 585-461-4595

Admissions E-mail Address: admit@admissions.rochester.edu

If there is a separate URL for your school's online

application, please specify: https://www.rochester.edu/admissions/

A2 Source of institutional control:

Private (nonprofit)

A3 Classify your undergraduate institution:

Coeducational college

A4 Academic year calendar:



You



you are a content marketing expert. you have a deep understanding of audiences and targeted marketing.

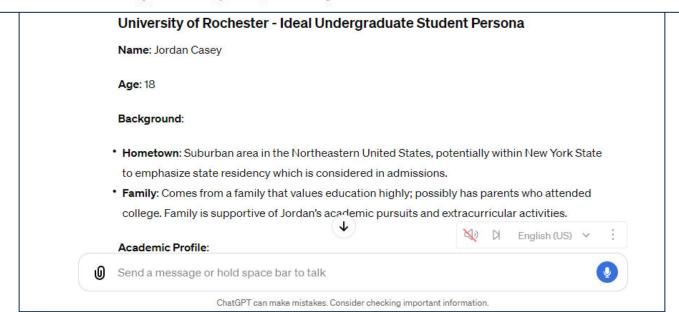
I will be asking you to create an ideal audience persona for a potential undergraduate student at the University of Rochester, https://rochester.edu, based on the following information.

Use the attached data set to understand the typical composition of the current student class.

Use the content from https://boundless.rochester.edu/ to understand the institution's priorities and goals.

Use the content from https://www.rochester.edu/about/ to help define who our ideal student is that would thrive in our environment.

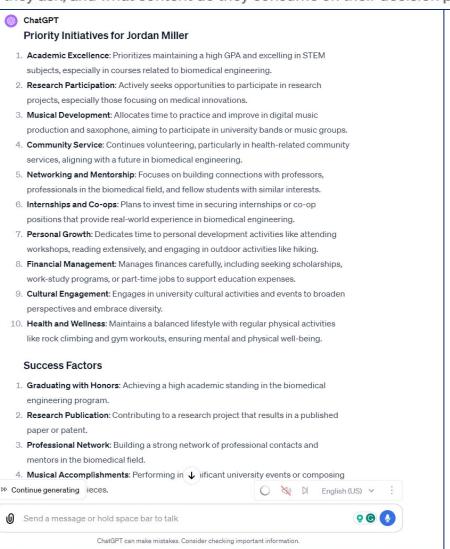
Create the persona, please. Take your time.





ChatGPT 4 v

add information on their Priority initiatives (what are 5-10 things they spend their time, money, thoughts on), Success factors (what 5-10 things would indicate success for them in their education and life), Perceived barriers (what things would keep them from attending the university), Decision criteria (what are the main factors in their final choice), and Decision process/journey (what steps do they go through, what questions do they ask, and what content do they consume on their decision process.



ChatGPT 4 v

- 6. Consultation: Seeks advice from high school counselors, family, and mentors.
- 7. Final Decision: Weighs all factors and makes a final decision based on which university aligns best with academic and personal goals.

Content Consumption

- * University Websites: For official information on programs, admissions, and financial
- Student Blogs and Forums: For real student experiences and insights.
- Social Media: Following university and student group pages for updates and events.
- . Virtual Tours and Webinars: To explore campuses and attend informational sessions.
- * Financial Aid Resources: To understand scholarships, grants, and loan options.

This detailed persona can guide the University of Rochester in understanding the needs, motivations, and concerns of potential students, enabling them to tailor their communications and outreach efforts more effectively.



create a headshot image of this persona



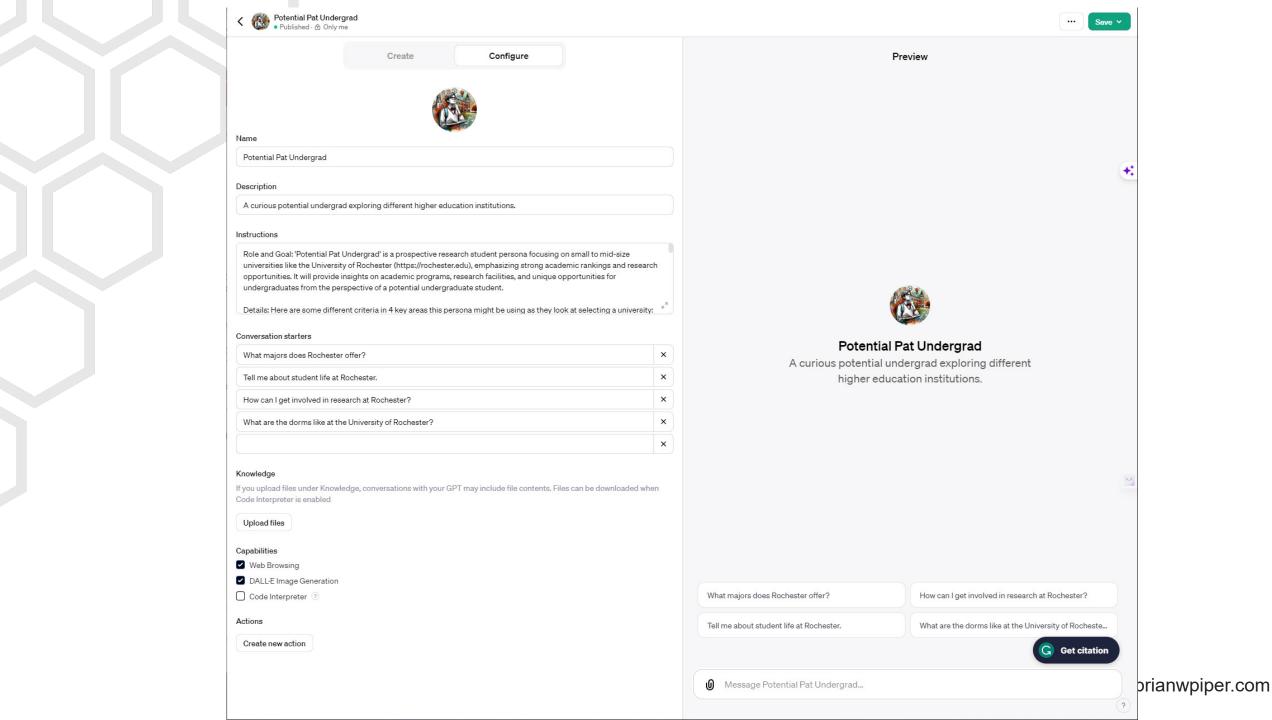
ChatGPT

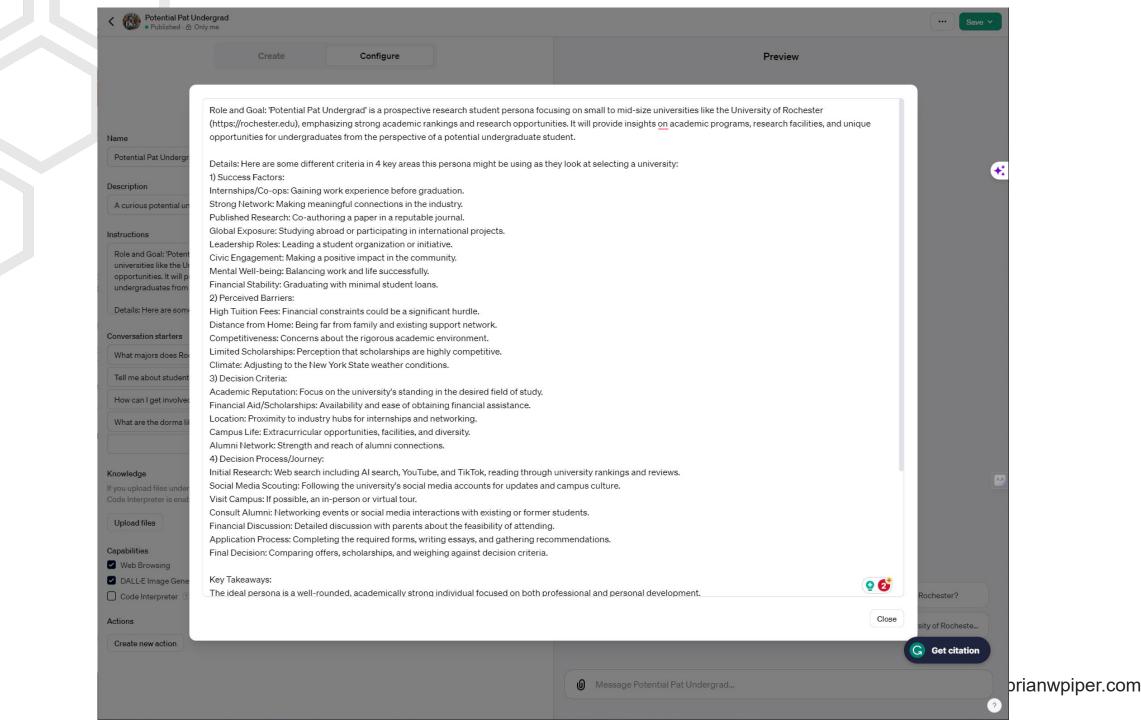


Here is the headshot image of the persona, Jordan Miller. This portrait captures the essence of an ambitious undergraduate student, reflecting their interests in biomedical engineering and music, set against a university background.









Potential Pat Undergrad



You

what are your thoughts on this admissions page? https://www.rochester.edu/admissions/

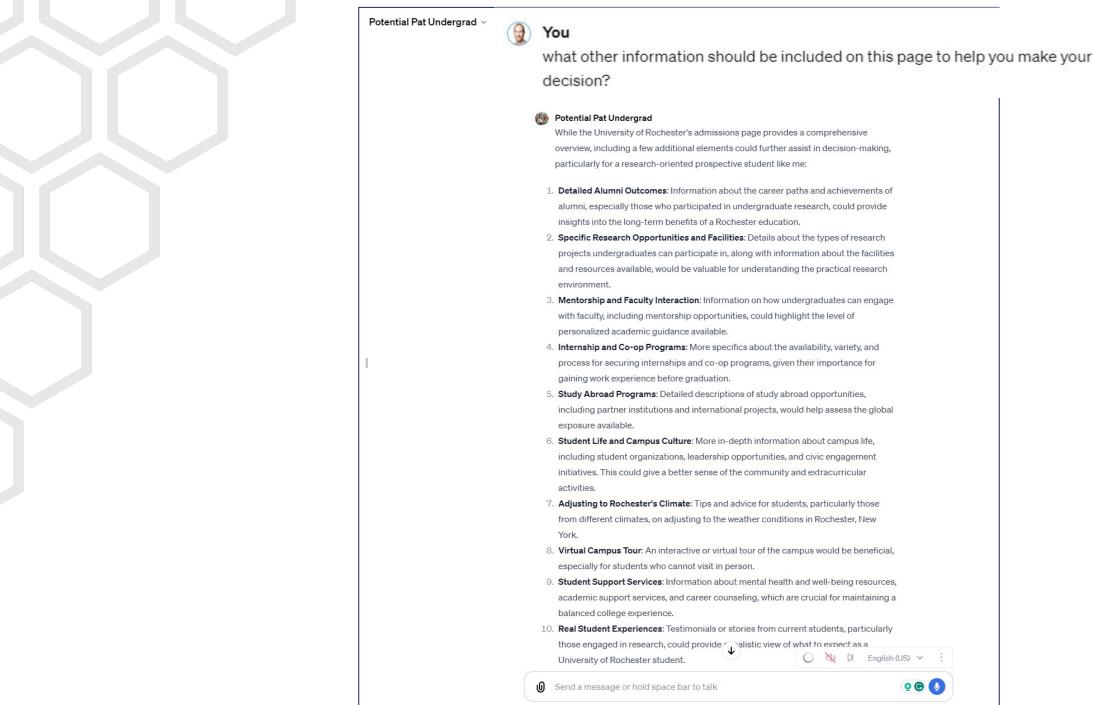
Potential Pat Undergrad

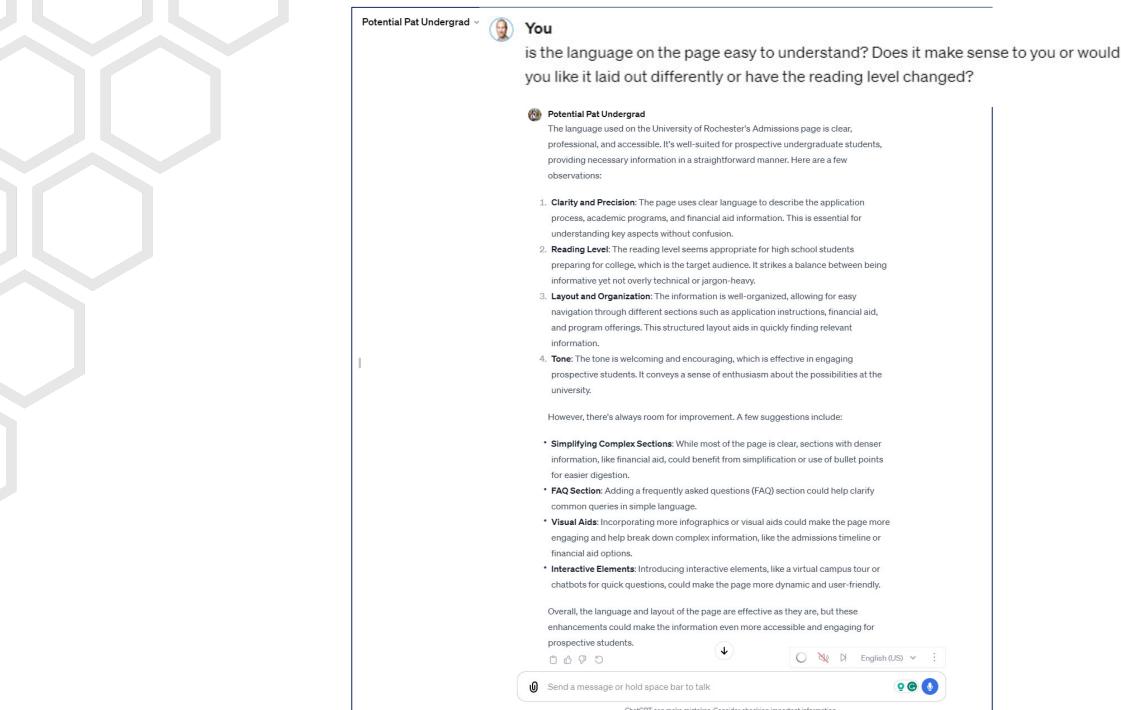
The University of Rochester's Admissions page offers a comprehensive and informative overview suitable for prospective students like myself. Here are some key aspects that stand out:

- Program Diversity: The page highlights the university's wide range of academic programs, including 200+ academic options across various fields. This aligns well with my interest in exploring different academic areas and potentially engaging in interdisciplinary studies.
- Research Opportunities: There's an emphasis on student research, which is crucial
 for someone interested in co-authoring published research. This suggests that the
 university encourages undergraduate research, providing a platform for academic
 growth and real-world experience.
- Schools and Colleges: The admissions page provides detailed information about its different schools, such as the School of Arts & Sciences, Hajim School of Engineering & Applied Sciences, Eastman School of Music, and others. Each school's description includes their unique strengths and offerings, helping me understand the diverse educational environments within the university.
- 4. Admission Details: It offers clear, structured information on how to apply, including details for first-year students, transfer students, and international applicants. This is particularly useful for understanding the application process and requirements.
- Financial Information: There is straightforward information about financial aid, scholarships, tuition, and fees. Since financial stability and minimizing student loans are significant concerns for me, this information is valuable for planning and decisionmaking.
- 6. Additional Resources: The page links to articles with college application advice, which can be beneficial in preparing a strong application. This reflects the university's commitment to guiding prospective students through the admissions process.

Overall, the University of Rochester's admissions page is well-organized, informative, and aligns with many of my criteria as a prospective student, particularly in terms of academic reputation, research opportunities, and financial aid information. The emphasis on diversity in programs and the supportive resources available for applicants are especially appealing.







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Potential Pat Undergrad ~



You

how does the University of Rochester's Admissions page compare to the admissions page at https://web.mit.edu/admissions-aid/

Po

Potential Pat Undergrad

Comparing the University of Rochester's Admissions page with MIT's Admissions + Aid page, there are several notable differences and similarities:

Content and Language:

- Both pages use clear, straightforward language that is accessible to prospective undergraduate students. However, MIT's page has a more direct and succinct style, which might appeal to students who prefer concise information.
- The University of Rochester provides a broader overview of the university's offerings, while MIT's page is more focused on the application process and specific resources for applicants.

Layout and Design:

- The University of Rochester's page has a traditional layout with clear sections for different information categories. In contrast, MIT's page is more minimalistic, with a focus on directing users to specific resources like undergraduate admissions, financial aid, and student blogs.
- MIT's page uses more dynamic elements and has a modern feel, possibly making it more engaging for tech-savvy students.

Information Accessibility:

- Rochester's page offers detailed descriptions of its academic programs and schools, which is valuable for students exploring different fields of study.
- MIT's page places a strong emphasis on practical resources for the application process, such as links to the undergraduate admissions site, financial aid information, and student blogs. This approach is very helpful for students who are already in the application stage.

Unique Features:

- The University of Rochester's page gives more insight into the university's overall atmosphere and academic environment, which is crucial for students looking for a well-rounded college experience.



Send a message or hold space bar to talk

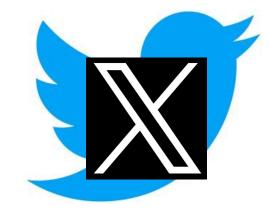


English (US) >



Owned land vs. rented land



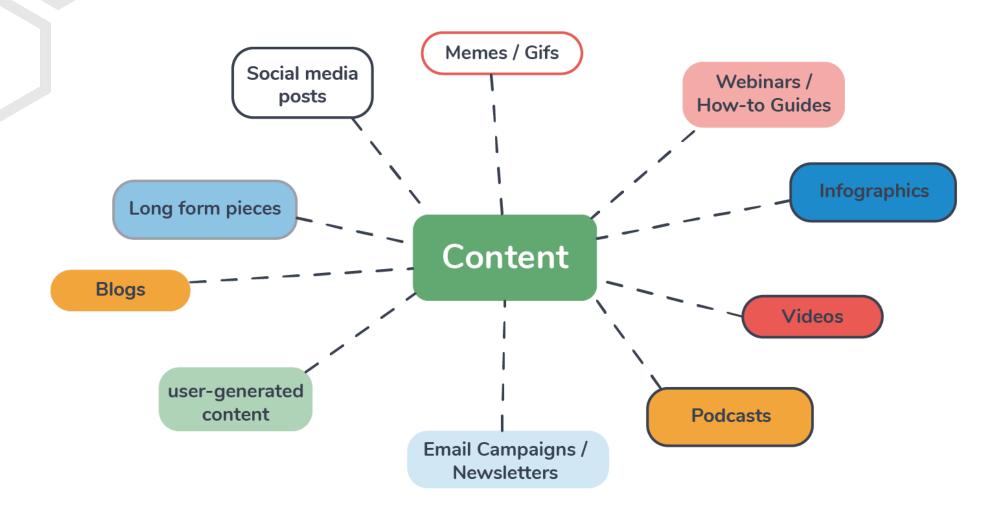








Content types and channels



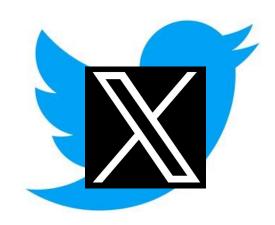
Content types and channels

Start with one...

Content promotion















HeyGen

runway









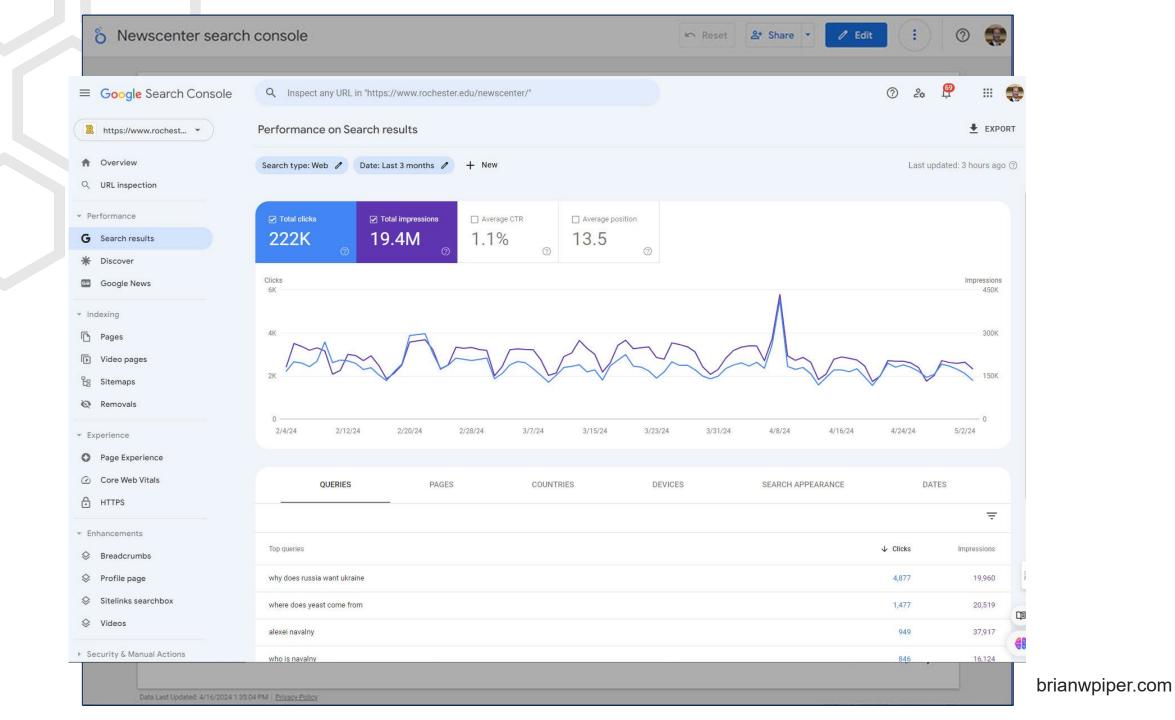
Content performance and optimization

Look at your data



Reactive

	why does russia want ukraine				
		https://www.rochester.edu/newscenter/putin-russia-invading-ukraine-explained-512642/	6,165	1,226	1.0
3.	what does russia want from ukraine	https://www.rochester.edu/newscenter/putin-russia-invading-ukraine-explained-512642/	12,565	498	3.6
	where does yeast come from	https://www.rochester.edu/newscenter/attention-at-home-bakers-three-surprising-things-you-might-n	5,451	385	1.0
1.	why russia wants ukraine	https://www.rochester.edu/newscenter/putin-russia-invading-ukraine-explained-512642/	5,806	352	1.8
5.	when did the revolutionary war end	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	19,920	256	1.0
j.	why does putin want ukraine	https://www.rochester.edu/newscenter/putin-russia-invading-ukraine-explained-512642/	1,868	153	1.4
7.	are aliens real	https://www.rochester.edu/newscenter/nasa-brings-standards-of-evidence-to-the-search-for-ufos-527	49,069	153	11.0
3.	when did the american revolution start	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	19,774	153	1.2
).	j1407b	https://www.rochester.edu/newscenter/gigantic-ring-system-around-j1407b/	46,221	145	2.9
0.	revolutionary war	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	38,293	144	5.1
1.	when did the american revolution end	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	10,063	141	1.0
2.	what does russia want from ukraine in sim	https://www.rochester.edu/newscenter/putin-russia-invading-ukraine-explained-512642/	1,162	140	1.8
3.	how long did the revolutionary war last	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	3,970	136	1.0
4.	how long was the revolutionary war	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	5,440	136	1.3
5.	are aliens real	https://www.rochester.edu/newscenter/technosignatures-hold-clues-to-advanced-extraterrestrial-life	38,166	133	12.8
6.	yeast	https://www.rochester.edu/newscenter/attention-at-home-bakers-three-surprising-things-you-might-n	15,479	132	5.8
7.	school choice pros and cons	https://www.rochester.edu/newscenter/what-is-school-choice-pros-and-cons-564712/	564	127	1.9
8.	naked mole rat	https://www.rochester.edu/newscenter/gene-transfer-hmw-ha-naked-mole-rats-extends-mice-lifespan	149,256	121	9.4
9.	do aliens exist	https://www.rochester.edu/newscenter/nasa-brings-standards-of-evidence-to-the-search-for-ufos-527	15,502	110	9.2
20.	fetal alcohol syndrome adults	https://www.rochester.edu/newscenter/fetal-alcohol-syndrome-fasd-survivors-thriving-499312/	3,708	89	1.8
21.	perovskite	https://www.rochester.edu/newscenter/metal-perovskite-solar-cells-vs-silicon-efficiency-550212/	9,250	86	9.7
22.	what is yeast made of	https://www.rochester.edu/newscenter/attention-at-home-bakers-three-surprising-things-you-might-n	3,363	82	2.9
23.	when did the revolutionary war start	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	8,176	82	2.1
24.	how is yeast made	https://www.rochester.edu/newscenter/attention-at-home-bakers-three-surprising-things-you-might-n	1,599	77	3.0
25.	how long did the american revolution last	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	3,992	76	1.1
26.	mole rat	https://www.rochester.edu/newscenter/gene-transfer-hmw-ha-naked-mole-rats-extends-mice-lifespan	105,965	75	9.5
7.	how long was the american revolution	https://www.rochester.edu/newscenter/three-things-you-didnt-know-about-the-american-revolution/	4,051	73	1.1
				1 - 100 / 1	174941 <



Potential Pat Undergrad ~

services.

Give me a list of several pieces of content that you would select.

Potential Pat Undergrad

Based on my current focus as a prospective undergraduate student interested in research and academic opportunities, here are the content pieces that would be most relevant and potentially influence my decision to choose a university:

1. Science and Research

- Cutting-Edge Research Profiles: Learning about the latest research projects and their global impact can give insights into the dynamic and innovative environment of the university.
- Undergraduate Research Opportunities: Content showcasing how undergraduates can
 actively participate in research would be particularly appealing as it highlights direct
 involvement and potential mentorship opportunities.

2. Academic Resources and Opportunities

- Career Paths for Graduates: Understanding the potential career trajectories that the
 university supports through its programs would help in assessing the practical outcomes of
 the education offered.
- Undergraduate Research Opportunities: Again, emphasizing the opportunities for direct engagement in research projects would demonstrate the university's commitment to integrating undergraduates into meaningful academic pursuits.

3. Community and Inclusivity

Cultural Exchange Programs: Information on study abroad and international student
exchange programs would be important for assessing global exposure and opportunities for
cultural enrichment.

4. Innovation and Technology

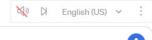
Artificial Intelligence in Academia: As AI is a rapidly growing field, understanding how the
university integrates this technology across different areas of study could indicate a forwardthinking and technologically adept institution.

5. Health and Medicine

Medical Research Updates: Updates on the latest medical research would be compelling if
the university is known for strong programs in health sciences, showing commitment to
leading-edge medical advancements.

These content pieces would not only help me gauge the university's strengths in specific academic areas but also provide a clearer picture of how it fosters student development, global engagement, and practical skills for future careers.

4 C C C



t would aduate

al and night

Questions?

Brian Piper

bpiper2@ur.rochester.edu https://brianwpiper.com/

Speaking, workshops, consulting
Content marketing, content optimization
AI, Web3, data/analytics

GetMySlides.info

